

08-Feb-2023

MTG appointed new distributor for Obsidian Control Systems in Belgium and Luxembourg

Obsidian Control Systems is excited to announce that MTG (More Than Group), a growing AV equipment supplier based in Belgium, has been appointed the sole distributor for Obsidian products in Belgium and Luxembourg. The distribution agreement is effective as of January 1, 2023.

Despite being a relatively new distribution company, MTG boasts a wealth of experience in the audiovisual industry, with its team having over a century of collective expertise. MTG's co-founder, Micha Meijer, has been a key player in the lighting industry for over three decades, holding roles as a lighting operator/programmer, technician, and designer. With extensive experience in the support and sales of lighting desks, as well as a background in lighting design, Micha's goal has always been to assist and advise clients. At MTG, he is dedicated to going beyond simply distributing products, by providing support and creating innovative solutions that add value for his clients. The company serves the entire market, catering to both rental companies and resellers.



Micha Meijer at an NX console

To ensure the highest level of focus on the products it distributes, MTG carefully curates a selective range of products. Micha previously worked extensively with a different lighting console brand, but recognizing a lack of advancement, he researched the offerings of Obsidian and reached out to his long-time acquaintance Bert Schmeits at Elation Professional. After thoroughly evaluating Obsidian's full range of products, Micha attended training sessions on the Obsidian ONYX platform.

"I was impressed by its capabilities and found it to be one of the easiest consoles to learn," he said. "I believe it has great potential and am confident it will become a top-tier lighting console brand." Micha also had the opportunity to get in depth with Obsidian's new compact yet full-featured NX1™ lighting controller. "The NX1 offers a remarkable array of features in a compact desk, including motorized faders," he said. "Its small size belies the powerful capabilities it possesses, I was truly amazed. It can handle shows of any size and there is nothing it cannot do."

Micha also had the opportunity to experience Obsidian's data distribution range, NETRON, and was highly impressed by it. He finds other data distribution products to be overly complex, "but NETRON simplifies the process while maintaining top quality. It is user-friendly and easy to control, even for those without IT expertise, and can be adapted to a variety of settings."

Micha has always played the role of liaison between end users and console developers and says he will continue to do so with Obsidian. He shared his feedback and input when he first used the



ONYX platform, and appreciates that Obsidian takes user feedback into account, making it a constantly improving console. “I am excited about this new partnership and see great potential for growth for MTG alongside Obsidian,” he concludes.

MTG

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About Obsidian Control Systems

Obsidian Control Systems is an accessible line of advanced yet intuitive lighting control products for professionals. Refined by passion, Obsidian Control Systems combines over 25 years of experience developing professional entertainment lighting control solutions for automated and theatrical lighting fixtures. Obsidian lighting control software and hardware is easy to use and accessible to every level of user, whether a novice programmer or a designer at the highest level. All Obsidian lighting control systems run innovative ONYX™ lighting control software, a powerful yet easy-to-learn lighting control platform designed for both hardware consoles and PC systems. Obsidian Control Systems products are distributed exclusively by Elation Professional worldwide and are available in various sizes to accommodate any scale and budget. Visit the Obsidian Control Systems website at www.obsidiancontrol.com to learn more.

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